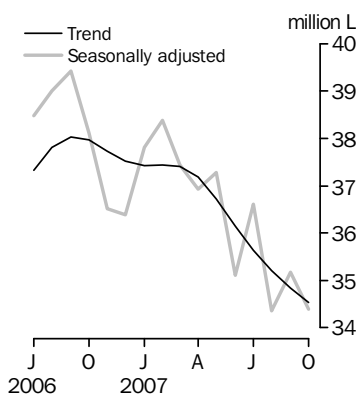


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) THURS 6 DEC 2007

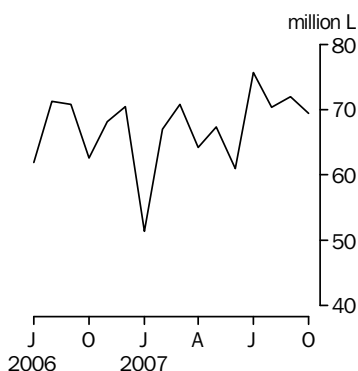
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Oct 2007 '000 L	Sep 2007 to Oct 2007 % change	Oct 2006 to Oct 2007 % change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	34 532	-0.9	-9.0
White table wine sales	17 100	-0.2	-8.8
Red and rosé table wine sales	11 920	-2.8	-12.0

SEASONALLY ADJUSTED

Australian produced wine			
Domestic wine sales	34 393	-2.2	-9.7
White table wine sales	17 056	-3.0	-9.8
Red and rosé table wine sales	11 523	-4.1	-13.8

KEY POINTS

AUSTRALIAN WINE DOMESTIC SALES

DOMESTIC WINE SALES

- The trend estimate for domestic sales of Australian produced wine was 34.5 million litres in October 2007, a decrease of 0.9% from September 2007.
- The seasonally adjusted estimate for domestic sales of Australian produced wine was 34.4 million litres in October 2007, a decrease of 2.2% on September 2007.

WHITE TABLE WINE

- The trend estimate for domestic sales of Australian produced white wine decreased by 0.2% in October 2007 and was 8.8% lower than the same time last year.
- The seasonally adjusted estimate for domestic sales of Australian produced white wine was 17.1 million litres in October 2007, a decrease of 3.0% on September 2007.

RED/ROSÉ TABLE WINE

- The trend estimate for domestic sales of Australian produced red and rosé wine decreased by 2.8% in October 2007 and was 12.0% lower than the same time last year.
- The seasonally adjusted estimate for domestic sales of Australian produced red and rosé wine was 11.5 million litres in October 2007, a decrease of 4.1% on September 2007.

AUSTRALIAN WINE EXPORTS

- Exports of Australian produced wine decreased by 3.6% this month to 69.4 million litres. The value of exported wine in October 2007 was \$269.5 million. Australia exported 808.0 million litres, with a total value of \$3.0 billion in the twelve months ending October 2007. This was an increase of 10.5% in volume and 12.8% in value over the corresponding period to October 2006.

NOTES

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
November 2007	10 January 2008
December 2007	8 February 2008
January 2008	6 March 2008
February 2008	7 April 2008
March 2008	8 May 2008
April 2008	5 June 2008

DATA NOTES

From this release (October 2007) of *Sales of Australian Wine and Brandy by Australian Winemakers* (8504.0) there will be a minor change to the electronic spreadsheets on the ABS website. The two tables that were known as Table 2A and Table 2B have been combined into one table to be known as Table 2. The full title for this table is *Table 2 Domestic Sales of Australian Wine and Brandy by Winemakers*. All other tables have remained the same.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Brian Pink
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for white table wine sales was 17.1 million litres, a decrease of 0.2% from last month and is now showing fourteen months of consecutive decreases. The trend estimate for red and rosé wine sales was 11.9 million litres, a decrease of 2.8% on September 2007, the seventh monthly decrease after eleven consecutive monthly increases.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

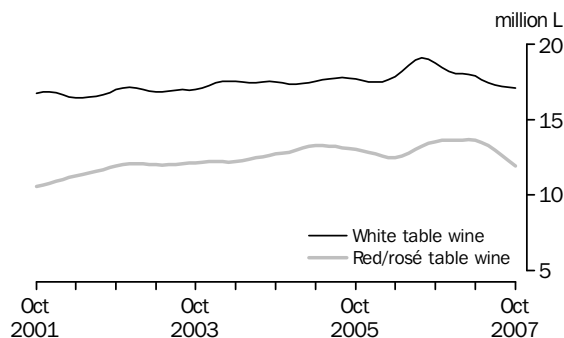


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres decreased by 0.4% from last month, the seventh consecutive month of decrease. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres decreased 3.1% on September 2007, the seventh consecutive month of decrease.

TABLE WINE, Glass container less than 2 litres: Trend

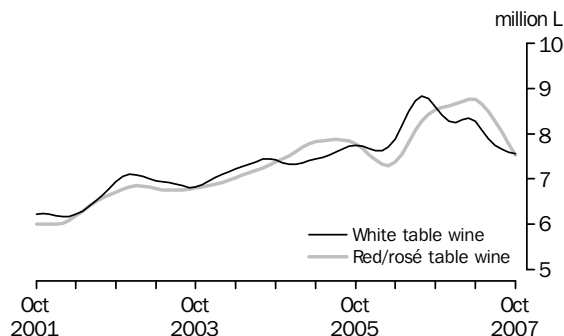
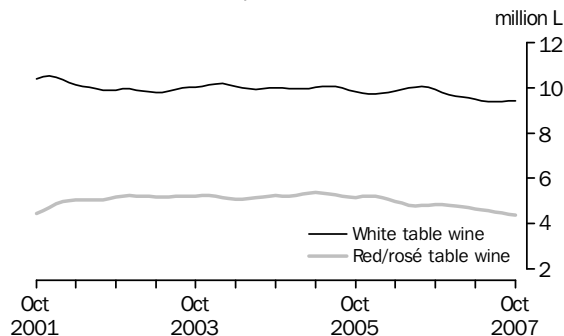


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs was steady this month. The trend estimate for red and rosé wine sales in soft packs fell by 1.2% this month, the eleventh consecutive month of decrease.

TABLE WINE, Soft pack containers: Trend

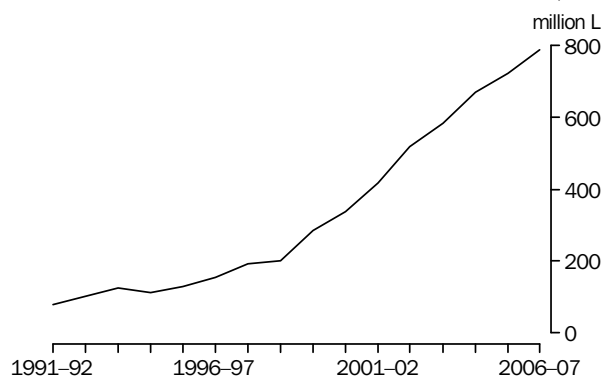


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there continues to be strong growth in the quantity of exports of Australian produced wine. Apart from a fall in 1994-95, the 1990s saw a steady increase in Australian wine exported. The 1992-93 period saw Australia export more than 100 million litres for the first time. Six years later, in the 1998-99 period, wine exports exceeded 200 million litres for the first time. From this period wine exports grew rapidly, with more than 300 million litres of wine sold to overseas markets during 2000-01, reaching a total export volume of 788.8 million litres in 2006-07. The volume of Australian made wine exported in 2006-07 was 9.3% more than the volume in 2005-06. Further, this export volume for 2006-07 was more than double the volume in 2000-01 and ten times the amount exported in 1991-92.

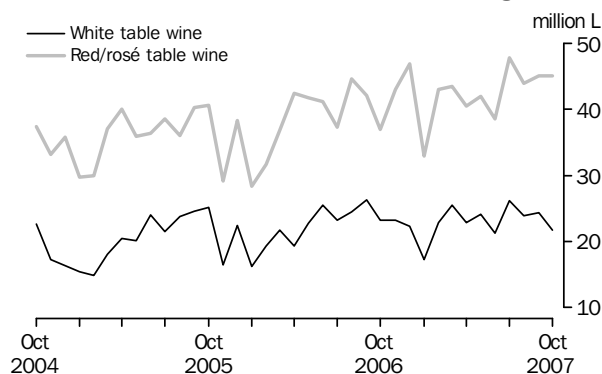
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 69.4 million litres of Australian produced wine were exported in October 2007, a decrease of 3.6% on September 2007 and a rise of 10.9% on October 2006. In October 2007, 21.7 million litres of Australian produced white table wine were exported, a decrease of 11.1% on last month and a decrease of 6.7% on October 2006. Australian producers exported 45.1 million litres of red and rosé table wine in October 2007, a decrease of 0.2% from last month and a 22.0% rise on October 2006.

EXPORTS OF TABLE WINE BY TYPE: **Original**

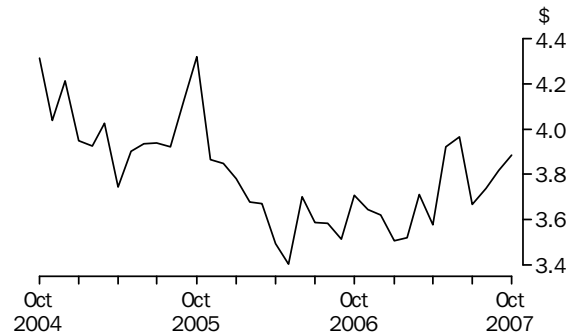


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, the value of the wine exported this month (69.4 million litres) was \$269.5m, a decrease of 2.0% in value from September 2007. The average value of Australian wine exported in October 2007 was \$3.88 per litre, up from \$3.82 per litre last month and up from \$3.71 per litre in October 2006.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

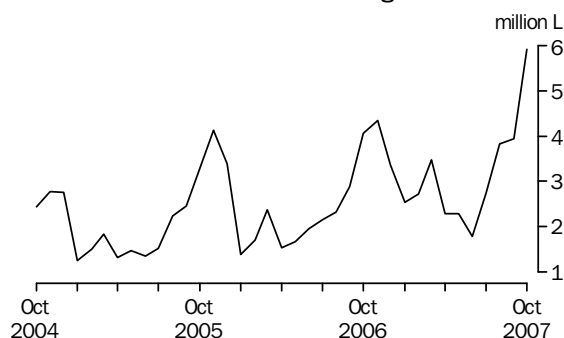
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For October, the value reported by the ABS was \$269.5m, while the AWBC value was \$287.5m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 5.9 million litres of wine, valued at \$52.2 million were imported in October 2007, a rise of 49.8% in quantity and an increase of 50.0% in value on September 2007. The average value of wine imports cleared for home consumption in October 2007 was \$8.83 per litre, up from \$8.81 per litre in September 2007.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2007 shows that wine available for consumption in Australia decreased 6.4% on the same quarter in 2006. Domestic sales of Australian wine decreased 9.4%, and wine imports increased 42.6%. Total disposals of Australian produced wine increased by 0.8% on the same quarter in 2006 with exports increasing by 6.9%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2004-05	430 131	22 139	452 270	669 720	1 099 851
2005-06	432 372	24 369	456 741	721 771	1 154 143
2006-07	449 166	r34 275	r483 441	r786 972	r1 236 138
Sep qtr 2006	120 826	7 384	128 210	r204 064	r324 890
Sep qtr 2007	109 460	10 527	119 987	r218 141	r327 601

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2005-06	92 951	118 220	212 558	91 821	61 116	154 237	366 796	65 575	432 372
2006-07	100 609	116 198	218 786	102 927	57 278	162 910	381 695	67 472	449 166
2006									
October	9 656	9 815	19 765	9 416	4 803	14 395	34 160	7 380	41 540
November	9 927	11 199	21 315	9 758	5 696	15 735	37 050	8 138	45 188
December	10 085	10 168	20 651	8 596	4 237	13 020	33 671	8 096	41 767
2007									
January	5 976	6 850	13 036	5 070	2 679	7 943	20 979	3 446	24 425
February	7 829	9 938	17 845	6 746	4 001	10 879	28 724	3 954	32 678
March	8 510	9 976	18 566	8 337	4 352	12 802	31 368	5 344	36 711
April	7 556	9 317	16 985	7 612	4 453	12 211	29 196	5 157	34 353
May	7 813	10 943	18 909	9 204	5 416	14 929	33 838	5 217	39 055
June	6 651	7 721	14 475	8 932	4 564	13 834	28 308	4 314	32 623
July	7 100	9 724	16 920	10 163	5 873	16 132	33 052	5 048	38 100
August	7 105	9 237	16 433	9 278	5 210	14 519	30 952	4 817	35 770
September	7 431	9 876	17 466	7 715	4 612	12 373	29 839	5 751	35 590
October	8 825	9 353	18 268	7 887	4 608	12 515	30 783	7 806	38 589
SEASONALLY ADJUSTED									
2006									
October	8 702	9 825	18 909	8 559	4 608	13 361	32 270	5 835	38 105
November	7 345	9 650	17 168	8 267	5 247	13 742	30 910	5 601	36 511
December	7 795	10 083	18 089	7 965	4 715	12 850	30 939	5 441	36 380
2007									
January	8 670	8 992	17 882	9 248	4 703	14 193	32 075	5 730	37 805
February	8 694	9 998	18 780	8 737	4 968	13 862	32 642	5 736	38 378
March	8 375	9 331	17 788	8 913	4 565	13 611	31 399	6 039	37 438
April	8 105	9 688	17 909	8 599	4 528	13 223	31 132	5 805	36 937
May	8 180	9 758	18 086	8 477	4 733	13 572	31 658	5 617	37 275
June	8 018	8 568	16 692	8 355	4 577	13 266	29 958	5 152	35 110
July	7 524	9 718	17 381	8 855	4 698	13 653	31 034	5 573	36 607
August	7 531	9 246	16 894	8 110	4 289	12 429	29 323	5 027	34 350
September	7 579	9 840	17 584	7 535	4 431	12 018	29 602	5 570	35 172
October	7 774	9 177	17 056	7 146	4 355	11 523	28 579	5 814	34 393
TREND									
2006									
October	8 600	9 913	18 740	8 516	4 846	13 551	32 291	5 668	37 959
November	8 406	9 783	18 417	8 570	4 848	13 613	32 030	5 697	37 727
December	8 268	9 687	18 164	8 615	4 830	13 632	31 796	5 720	37 516
2007									
January	8 246	9 622	18 044	8 660	4 795	13 635	31 679	5 747	37 426
February	8 303	9 580	18 025	8 711	4 754	13 651	31 676	5 768	37 444
March	8 340	9 533	17 991	8 754	4 707	13 660	31 651	5 763	37 414
April	8 283	9 468	17 861	8 752	4 659	13 623	31 484	5 700	37 184
May	8 100	9 419	17 634	8 658	4 621	13 494	31 128	5 585	36 713
June	7 893	9 393	17 408	8 487	4 581	13 265	30 673	5 469	36 142
July	7 750	9 378	17 258	8 281	4 528	12 969	30 227	5 405	35 632
August	7 654	9 386	17 172	8 037	4 474	12 623	29 795	5 403	35 198
September	7 593	9 409	17 134	7 770	4 423	12 258	29 392	5 439	34 831
October	7 565	9 405	17 100	7 527	4 372	11 920	29 020	5 512	34 532

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE: Percentage change from previous period

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total	Glass less than 2 litres	Soft packs(a)	Total			
	%	%	%	%	%	%			
ORIGINAL									
2004-05	6.2	-1.8	0.7	10.0	0.4	5.7	2.8	4.7	3.1
2005-06	3.9	-0.5	1.5	0.7	-3.0	-0.8	0.5	0.4	0.5
2006-07	8.2	-1.7	2.9	12.1	-6.3	5.6	4.1	2.9	3.9
2006									
October	-4.4	-0.3	-1.9	-2.9	-2.3	-2.2	-2.0	11.2	0.1
November	2.8	14.1	7.8	3.6	18.6	9.3	8.5	10.3	8.8
December	1.6	-9.2	-3.1	-11.9	-25.6	-17.3	-9.1	-0.5	-7.6
2007									
January	-40.7	-32.6	-36.9	-41.0	-36.8	-39.0	-37.7	-57.4	-41.5
February	31.0	45.1	36.9	33.1	49.3	37.0	36.9	14.7	33.8
March	8.7	0.4	4.0	23.6	8.8	17.7	9.2	35.2	12.3
April	-11.2	-6.6	-8.5	-8.7	2.3	-4.6	-6.9	-3.5	-6.4
May	3.4	17.5	11.3	20.9	21.6	22.3	15.9	1.2	13.7
June	-14.9	-29.4	-23.4	-3.0	-15.7	-7.3	-16.3	-17.3	-16.5
July	6.8	25.9	16.9	13.8	28.7	16.6	16.8	17.0	16.8
August	0.1	-5.0	-2.9	-8.7	-11.3	-10.0	-6.4	-4.6	-6.1
September	4.6	6.9	6.3	-16.8	-11.5	-14.8	-3.6	19.4	-0.5
October	18.8	-5.3	4.6	2.2	-0.1	1.1	3.2	35.7	8.4
SEASONALLY ADJUSTED									
2006									
October	-11.8	0.8	-4.5	-3.4	-0.6	-1.8	-3.4	-2.9	-3.3
November	-15.6	-1.8	-9.2	-3.4	13.9	2.9	-4.2	-4.0	-4.2
December	6.1	4.5	5.4	-3.7	-10.1	-6.5	0.1	-2.9	-0.4
2007									
January	11.2	-10.8	-1.1	16.1	-0.3	10.5	3.7	5.3	3.9
February	0.3	11.2	5.0	-5.5	5.6	-2.3	1.8	0.1	1.5
March	-3.7	-6.7	-5.3	2.0	-8.1	-1.8	-3.8	5.3	-2.4
April	-3.2	3.8	0.7	-3.5	-0.8	-2.9	-0.9	-3.9	-1.3
May	0.9	0.7	1.0	-1.4	4.5	2.6	1.7	-3.2	0.9
June	-2.0	-12.2	-7.7	-1.4	-3.3	-2.3	-5.4	-8.3	-5.8
July	-6.2	13.4	4.1	6.0	2.6	2.9	3.6	8.2	4.3
August	0.1	-4.9	-2.8	-8.4	-8.7	-9.0	-5.5	-9.8	-6.2
September	0.6	6.4	4.1	-7.1	3.3	-3.3	1.0	10.8	2.4
October	2.6	-6.7	-3.0	-5.2	-1.7	-4.1	-3.5	4.4	-2.2
TREND									
2006									
October	-1.9	-1.0	-1.3	1.0	0.4	0.9	-0.4	1.0	-0.2
November	-2.3	-1.3	-1.7	0.6	—	0.5	-0.8	0.5	-0.6
December	-1.6	-1.0	-1.4	0.5	-0.4	0.1	-0.7	0.4	-0.6
2007									
January	-0.3	-0.7	-0.7	0.5	-0.7	—	-0.4	0.5	-0.2
February	0.7	-0.4	-0.1	0.6	-0.8	0.1	—	0.4	—
March	0.4	-0.5	-0.2	0.5	-1.0	0.1	-0.1	-0.1	-0.1
April	-0.7	-0.7	-0.7	—	-1.0	-0.3	-0.5	-1.1	-0.6
May	-2.2	-0.5	-1.3	-1.1	-0.8	-0.9	-1.1	-2.0	-1.3
June	-2.6	-0.3	-1.3	-2.0	-0.9	-1.7	-1.5	-2.1	-1.6
July	-1.8	-0.2	-0.9	-2.4	-1.1	-2.2	-1.5	-1.2	-1.4
August	-1.2	0.1	-0.5	-2.9	-1.2	-2.7	-1.4	—	-1.2
September	-0.8	0.2	-0.2	-3.3	-1.1	-2.9	-1.4	0.7	-1.0
October	-0.4	—	-0.2	-3.1	-1.2	-2.8	-1.3	1.3	-0.9

— nil or rounded to zero (including null cells)

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation (a)	Sparkling bulk fermentation (a)	Carbonated	Other wine products (b)	Vermouth	Brandy (c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2005-06	366 796	18 510	23 128	16 659	4 248	2 833	197	535
2006-07	381 695	17 387	23 266	19 494	4 208	2 947	172	510
2006								
October	34 160	1 222	3 178	2 336	413	220	11	64
November	37 050	1 565	3 140	2 617	466	333	17	54
December	33 671	1 410	3 171	2 777	402	312	25	44
2007								
January	20 979	964	1 121	799	305	246	11	53
February	28 724	1 143	1 273	1 075	283	168	12	26
March	31 368	1 301	1 717	1 741	371	199	15	31
April	29 196	1 401	1 525	1 648	355	217	11	37
May	33 838	1 755	1 454	1 326	440	226	15	34
June	28 308	1 581	1 179	1 144	163	237	11	36
July	33 052	1 927	1 528	1 015	269	296	13	52
August	30 952	1 553	1 490	1 148	318	296	12	46
September	29 839	1 446	1 935	1 859	281	217	14	29
October	30 783	1 332	3 133	2 599	440	289	12	55

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2004-05	1 879	3 932	368	8 931	4 825	19 934
2005-06	1 751	3 785	366	8 279	4 325	18 510
2006-07	1 662	3 452	440	7 865	3 973	17 387
2006						
October	90	223	36	592	282	1 222
November	161	347	48	636	373	1 565
December	152	336	46	576	300	1 410
2007						
January	133	181	23	421	206	964
February	107	193	23	526	294	1 143
March	142	236	27	616	281	1 301
April	96	266	31	654	355	1 401
May	159	335	54	796	412	1 755
June	146	329	36	787	283	1 581
July	222	396	51	898	361	1 927
August	165	323	39	667	359	1 553
September	147	279	41	658	322	1 446
October	np	256	np	502	388	1 332

np not available for publication but included in totals where applicable, unless otherwise indicated

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

(a) Includes muscat, madiera, tokay and white port.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

Period	WINE TYPE						Total wine
	White table	Red/rosé table (b)	Total table	Fortified wine	Sparkling wine	Other	
QUANTITY ('000 L)							
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2005-06	258 794	445 319	704 113	2 587	14 338	733	721 771
2006-07	276 565	r491 635	r768 200	2 781	15 366	625	r786 972
2006							
August	24 446	44 677	69 122	312	1 778	58	71 271
September	26 283	42 136	68 419	451	1 892	71	70 833
October	23 252	36 951	60 204	202	2 091	75	62 571
November	23 212	43 086	66 298	238	1 586	78	68 200
December	22 346	46 936	69 282	202	950	39	70 473
2007							
January	17 275	33 009	50 284	126	908	20	51 338
February	22 855	43 059	65 914	208	808	30	66 960
March	25 511	43 457	68 968	204	1 503	110	70 786
April	22 850	40 520	63 369	264	534	30	64 197
May	24 083	41 954	66 038	204	1 121	40	67 402
June	21 246	r38 581	r59 827	166	971	19	r60 982
July	26 231	47 811	74 042	244	1 344	55	75 686
August	r23 970	43 958	r67 928	305	2 070	128	70 431
September	r24 403	r45 159	r69 563	r253	r2 158	r51	r72 024
October	21 697	45 087	66 784	189	2 316	107	69 397
VALUE (c) (\$'000)							
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2005-06	862 756	1 791 760	2 654 516	15 229	81 138	4 366	2 755 249
2006-07	845 501	r1 930 324	r2 775 825	14 707	83 213	3 154	r2 876 899
2006							
August	77 468	166 777	244 245	1 421	9 415	365	255 446
September	75 888	160 499	236 387	1 581	10 690	294	248 952
October	64 867	153 350	218 217	1 540	12 002	224	231 983
November	69 816	168 226	238 042	1 717	8 314	430	248 503
December	68 489	179 805	248 294	1 168	5 615	203	255 280
2007							
January	51 097	123 003	174 100	845	5 020	130	180 095
February	67 552	162 299	229 851	1 112	4 584	185	235 732
March	74 428	178 556	252 984	1 211	8 107	492	262 794
April	70 532	155 287	225 819	924	2 777	189	229 708
May	79 049	179 061	258 110	1 098	4 943	218	264 369
June	71 194	r164 628	r235 822	977	4 786	143	r241 729
July	82 264	r187 066	r269 329	1 612	6 361	384	r277 686
August	82 500	169 347	251 847	1 639	9 272	563	263 321
September	r80 361	r182 227	r262 588	r1 391	r10 560	r495	r275 033
October	76 858	181 154	258 013	1 422	9 421	639	269 494

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2004-05	18	913	519	9 054
2005-06	38	2 037	457	7 796
2006-07	8	216	447	8 968
2006				
August	—	—	34	733
September	2	7	39	725
October	—	4	41	953
November	2	19	51	1 018
December	—	1	55	1 320
2007				
January	—	—	32	690
February	—	1	23	616
March	—	5	32	470
April	2	23	28	564
May	—	1	49	650
June	—	—	29	680
July	—	1	38	722
August	—	—	39	1 002
September	—	—	32	690
October	—	—	42	1 167

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers. From March 2004 to July 2006 the Brandy exports included some re-exports due to confidentiality restrictions. From August 2006 the Brandy export figure does not include re-exports.
- (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
- (c) See paragraphs 8 and 9 of the Explanatory Notes.

	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	10 216	16 455	26 672	8	1 338	2	28 019	95 461
United States of America	4 867	9 911	14 778	76	137	3	14 994	62 728
Canada	1 470	3 864	5 335	38	166	—	5 539	33 219
Germany, Federal Republic of	432	1 665	2 097	—	3	1	2 102	5 346
New Zealand	645	1 804	2 448	38	209	2	2 698	10 651
Netherlands	722	3 168	3 889	—	73	—	3 962	10 962
Denmark	557	1 724	2 280	7	5	—	2 292	5 396
Belgium	567	628	1 195	1	17	—	1 212	2 700
China (excluding Taiwan Province)	97	653	750	7	12	1	771	3 457
Ireland	614	735	1 349	—	28	—	1 377	6 475
Sweden	149	457	606	—	80	—	687	3 726
Japan	132	277	409	1	108	—	518	3 156
France	147	394	541	—	1	52	594	927
Singapore	131	347	478	—	23	18	520	4 850
Hong Kong	118	488	606	1	15	11	633	4 464
Norway	37	264	301	—	21	—	322	1 478
Finland	42	301	343	—	13	—	356	1 391
United Arab Emirates	63	96	159	—	6	—	165	726
Malaysia	67	264	330	3	2	—	335	1 495
Taiwan (Province of China)	24	156	180	1	2	2	185	1 250
Total other countries(e)	601	1 437	2 038	8	56	13	2 116	9 638
Total all countries	21 697	45 087	66 784	189	2 316	107	69 397	269 494

IMPORTS (f)

New Zealand	2 412	170	2 582	—	132	—	2 715	23 811
Italy	116	245	361	—	410	49	820	4 883
France	149	273	421	1	585	13	1 020	19 730
Portugal	1	14	16	—	—	23	39	177
Spain	4	16	20	10	76	1	107	610
Chile	573	28	602	—	—	38	640	1 278
Germany, Federal Republic of	12	7	19	—	5	23	47	243
South Africa	104	66	171	—	—	—	171	448
Total other countries(e)	87	20	108	2	1	246	356	1 030
Total All Countries	3 459	840	4 300	12	1 211	393	5 916	52 211

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the Former USSR	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total All Regions	European Union(c)
QUANTITY ('000 L)								
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	368 011
2005-06	28 563	393 895	10 819	27 655	253 851	6 987	721 771	387 913
2006-07	38 318	r423 079	14 876	40 769	262 120	7 811	r786 972	415 562
2006								
August	3 154	40 211	3 104	3 415	20 914	473	71 271	39 683
September	4 307	35 714	1 283	2 578	26 270	681	70 833	34 793
October	3 341	34 217	1 089	2 299	20 952	673	62 571	33 367
November	4 190	31 678	1 094	4 180	26 430	628	68 200	31 268
December	2 757	27 601	1 359	5 219	32 878	659	70 473	26 843
2007								
January	1 163	27 838	865	3 507	17 449	517	51 338	27 445
February	3 260	36 009	988	5 113	20 918	672	66 960	35 552
March	3 777	40 392	1 133	3 517	21 365	602	70 786	39 569
April	4 083	40 325	1 093	2 150	15 930	616	64 197	39 704
May	3 183	39 694	1 127	2 697	20 091	610	67 402	39 088
June	2 428	r33 308	1 012	2 592	21 121	520	r60 982	33 059
July	3 353	42 108	751	3 268	25 302	904	75 686	41 597
August	2 673	43 424	1 057	2 852	19 638	r787	70 431	42 990
September	r2 899	r39 840	r971	r1 896	r25 682	736	r72 024	r39 415
October	2 915	41 478	1 402	2 389	20 533	680	69 397	40 869
VALUE(d) (\$'000)								
2004-05	104 390	1 316 533	74 717	93 667	1 106 231	19 611	2 715 149	1 287 727
2005-06	104 745	1 328 880	76 232	109 242	1 109 856	26 294	2 755 249	1 301 499
2006-07	111 967	r1 385 431	r88 665	148 806	1 111 964	30 067	r2 876 899	1 356 091
2006								
August	9 944	135 102	7 063	12 926	88 042	2 369	255 446	132 789
September	12 078	122 025	5 884	11 990	94 671	2 305	248 952	118 816
October	11 249	112 800	6 121	10 802	88 281	2 729	231 983	109 313
November	12 428	107 183	7 076	13 997	105 526	2 292	248 503	105 388
December	8 079	86 418	9 434	15 394	133 495	2 461	255 280	83 193
2007								
January	4 625	90 925	6 421	10 664	65 305	2 154	180 095	89 174
February	9 090	116 769	6 840	11 188	89 453	2 392	235 732	115 118
March	11 517	135 740	7 869	13 594	91 282	2 792	262 794	132 518
April	9 606	121 369	8 697	11 278	76 567	2 191	229 708	119 102
May	8 536	129 310	8 402	14 580	100 863	2 680	264 369	126 960
June	7 138	r101 434	r9 572	13 336	107 853	2 396	r241 729	100 546
July	9 892	131 804	r5 382	13 841	113 604	3 163	r277 686	129 549
August	9 079	143 245	7 306	15 131	85 455	3 105	263 321	141 257
September	r11 500	r133 836	r5 874	r11 244	r109 410	3 171	r275 033	r131 883
October	11 749	136 467	8 742	13 919	95 947	2 671	269 494	133 538

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in Standard Australian Classification of Countries (SACC) (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected Countries(b)

	New Zealand	Italy	France	Portugal	Spain	Chile	Germany, Federal Republic of	South Africa	Total other countries	Total All Countries
QUANTITY ('000 L)										
2004-05	9 479	4 937	3 492	418	684	387	448	179	2 115	22 139
2005-06	11 853	4 821	4 136	854	786	339	350	299	929	24 369
2006-07	r18 142	5 544	5 354	482	947	586	901	517	1 802	r34 275
2006										
August	1 118	444	441	27	84	50	52	10	99	2 326
September	1 455	518	452	73	145	49	80	57	64	2 894
October	2 143	626	742	45	67	125	134	93	89	4 065
November	2 007	884	835	67	113	52	48	83	253	4 343
December	1 831	469	556	38	86	97	41	38	197	3 353
January	1 375	390	391	31	73	38	52	108	86	2 544
February	1 446	263	271	30	80	54	15	60	509	2 728
March	1 932	537	412	22	66	54	334	50	71	3 479
2007										
April	1 381	368	257	46	30	47	41	—	126	2 296
May	r1 382	407	287	36	40	15	40	—	87	r2 294
June	951	241	282	33	95	1	21	7	158	1 788
July	1 368	378	377	26	53	2	40	20	481	2 746
August	2 045	696	689	33	73	36	44	93	122	3 832
September	2 083	855	461	84	156	9	59	52	191	3 950
October	2 715	820	1 020	39	107	640	47	171	356	5 916
VALUE (c) (\$'000)										
2004-05	80 088	25 105	66 958	1 535	3 868	1 314	1 964	779	6 629	188 240
2005-06	98 220	24 703	72 547	2 392	3 894	1 382	1 885	1 174	5 067	211 263
2006-07	r155 913	32 081	97 134	2 050	4 900	2 439	3 347	1 389	7 769	r307 023
2006										
August	10 238	2 740	7 971	220	504	213	247	45	531	22 709
September	14 237	2 986	7 609	224	723	192	326	166	315	26 779
October	18 481	3 172	12 878	156	360	497	213	294	584	36 635
November	17 708	5 474	13 773	276	591	187	258	66	761	39 094
December	14 123	2 342	9 081	144	494	469	305	109	667	27 734
January	10 664	2 321	6 865	127	421	171	275	321	450	21 614
February	13 713	1 369	5 696	106	409	260	71	168	1 630	23 422
March	15 643	2 786	7 614	137	393	193	931	122	372	28 192
2007										
April	11 490	2 160	6 028	186	208	191	190	7	1 051	21 511
May	r12 110	2 692	6 639	142	197	42	172	3	475	r22 472
June	7 987	1 500	7 880	200	253	18	160	36	571	18 604
July	11 736	2 391	6 642	91	295	7	226	58	1 078	22 524
August	17 990	4 560	13 993	148	494	129	230	224	886	38 655
September	18 706	4 958	8 465	282	977	52	380	163	814	34 796
October	23 811	4 883	19 730	177	610	1 278	243	448	1 030	52 211

— nil or rounded to zero (including null cells)

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the explanatory Notes.

(c) See paragraph 9 of the Explanatory Notes

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/Rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2005-06	11 819	6 176	17 995	124	4 936	1 313	24 369
2006-07	r19 003	r6 487	r25 490	123	7 000	1 662	r34 275
2006							
August	1 349	418	1 767	13	475	71	2 326
September	1 588	591	2 179	12	625	78	2 894
October	2 406	766	3 171	7	768	118	4 065
November	2 088	869	2 957	4	1 265	118	4 343
December	1 871	492	2 363	17	695	278	3 353
2007							
January	1 432	417	1 849	8	492	195	2 544
February	1 410	489	1 899	4	494	331	2 728
March	1 880	918	2 798	6	612	63	3 479
April	1 421	369	1 790	9	403	94	2 296
May	r1 412	r471	r1 883	22	327	62	r2 294
June	971	303	1 274	10	342	162	1 788
July	1 476	722	2 199	20	322	205	2 746
August	2 196	569	2 765	4	988	75	3 832
September	2 213	724	2 937	23	798	192	3 950
October	3 459	840	4 300	12	1 211	393	5 916
VALUE (c) (\$'000)							
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2005-06	97 196	36 781	133 977	917	70 311	6 058	211 263
2006-07	r155 180	r46 720	r201 900	1 154	97 533	6 437	r307 023
2006							
August	11 003	4 214	15 217	192	6 902	398	22 709
September	14 269	4 328	18 597	93	7 702	386	26 779
October	19 005	4 733	23 738	52	12 379	465	36 635
November	17 752	5 082	22 835	43	15 713	503	39 094
December	14 264	3 502	17 766	181	8 896	891	27 734
2007							
January	10 763	2 937	13 700	70	6 961	883	21 614
February	12 327	3 232	15 560	45	6 776	1 042	23 422
March	15 308	4 918	20 225	89	7 538	339	28 192
April	11 117	3 232	14 349	70	6 723	369	21 511
May	r11 991	r3 986	r15 977	85	6 164	246	r22 472
June	7 450	3 205	10 655	146	7 273	531	18 604
July	12 541	3 828	16 368	73	5 297	786	22 524
August	18 242	5 729	23 971	57	14 318	308	38 655
September	19 331	5 616	24 947	160	8 827	862	34 796
October	23 984	6 232	30 216	100	20 577	1 317	52 211

r revised

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes "Other table wine".

(c) See paragraph 9 of the Explanatory Notes

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1, 3 & 4 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 5–10 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The revision properties of the seasonally adjusted and trend estimates have been improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The ARIMA model is assessed as part of the annual reanalysis. For more information on the details of ARIMA modelling see feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of *Australian Economic Indicators* (cat. no. 1350.0).

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 6354 or via e-mail at time.series.analysis@abs.gov.au.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed on the ABS web site. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports cleared for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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ISSN 0819 0968

RRP \$23.00